

STARTING POINT

VITAL SIGNS CHART

Recommended numbers
for a solid group

COUNSELLING RECOMMENDATIONS - VITAL VIGNS

	Leaders Club	Leaders Club Plus	Executive Leaders Club	Silver Producer
	Core	Core	Core	Core
Bonus Level	9% (1 200 PV)	12% (2 400PV)	15% (4 000PV)	21% (10 000PV)
# of bonus producing legs		Minimum 3 @ 3%	Minimum 3+ @ 6%	
Sponsored (Frontline)	5+	10+	15+	20 - 30
N21 Mobile monthly subscription	5+	10+	20+	45+
# of 15 planners	2	3 - 4	5 - 6	8 - 10
New applications per month	5 - 10+	15+	20+	30+
Total group #	15+	30+	50+	150+
Connect/BBS tickets	10+	20+	30+	60+
WES tickets	10+	15+	20+	45+
Personal PV	100+	100+	150+	150+
Retail clients	5+	10+	10+	10+
Typical Depth	3 - 5	5+	5 - 10+	10 - 15+